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DUMP TRACKER NEWS

JUNE 2013

Contact Us

STAY TUNED!
35th Anniversary Events
to be Announced Soon!



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J-CRAFT ULTRA DUMP BODIES WITH SLOPED FRONT



One of the many advantages that J-Craft offers with its Ultra Heavy Duty Dump Bodies is the choice of Square or Sloped front to your body. So, what is the advantage of using a sloped front?

J-Craft's sloped front design allows for better cleanout around the doghouse by minimizing this area. It also allows for all greasing to be located on the outside front of the body and reduces the overall weight of a similar body with a standard doghouse. An added bonus is that it provides a nice area to mount 1 or 2 tool boxes.

The front of the dump body choice is often dependant on what your application is for. Asphalt contractors especially enjoy the extra area for cleanout. It is also an added benefit when hauling large rock, as it lessens the concern that the rock will impact the doghouse.

For more information on which front is right for your application, please contact J-Craft Sales at (800) 763-6017 or email us at Sales@J-Craft.com.



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SAVE ON ALL WHELEN LIGHTS!

We've got a surplus of Whelen Lights in our inventory - and we're passing these savings on to YOU!! We are currently offering 45% off of the list price for the following lights:

J-Craft P/N	Whelen P/N	Description	List Price	Discount Price!
1349368	01-06837093S0	Backup light	\$95.00	\$52.25

1349369	01-06842471A1	Micro Edge	\$1,084.00	\$596.20
1349370	01-0683718BR1	Rear L.E.D. S/T/T	\$164.00	\$90.20
1349371	02-0363818-10	Rear side strobe	\$128.00	\$70.40
1349372	01-0264258-00	Flasher	\$293.00	\$161.15
1349373	01-0663913A4B	Rear strobe	\$179.00	\$98.45
1349374	01-0663800-10	Wing Strobe	\$199.00	\$109.45
1349375	2FC00ZCR	Wing light	\$193.00	\$106.15



For more information on these fantastic deals, give us a call at (800) 763-6017 or email us at Sales@J-Craft.com.



Micro Edge



Rear LED SST



Rear Side Strobe



Flasher



DOT Flasher



Rear Strobe



Wing Light

TBEI LAKE CRYSTAL RECEIVES ISO CERTIFICATION

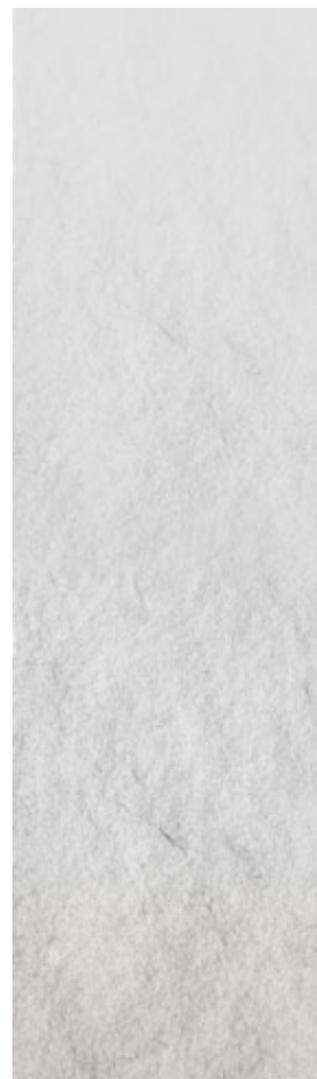


J-Craft® and Truck Bodies and Equipment, Inc. (TBEI) are pleased to announce that the TBEI Lake Crystal facility has achieved ISO 9001:2008 Certification.

"This certification is the result of a lot of hard work by our incredibly talented team," said Joe Paulsen, General Manager of TBEI Lake Crystal. "Our people came together with the goal of

ISO Certification, and they worked as a team to achieve that goal. We truly believe in our people, and that comes through in the quality of our processes and product."

ISO 9001:2008 is a Quality Management certification program, and certifies companies in over 170 countries. TBEI Lake Crystal has been certified with a Quality Management system for the design, manufacture, delivery and servicing of dump truck bodies and hoists. This certification



also includes the installation of truck bodies onto chassis for military, state & local governments, as well as private companies.

"I am incredibly proud of our team and our products at Lake Crystal" said Bob Fines, TBEI President & CEO. "Our Lake Crystal team worked hard to achieve this milestone, and we are proud to be one of the few in our industry to have done so."

So, what does this mean to our customers? A LOT! Joe Paulsen has put together these FAQ's to help answer the question "How does this benefit the J-Craft Customer?"

What does ISO certification mean to the J-Craft brand?

ISO certification does not automatically mean that all our products will be perfect. What it does assure is that TBEI Lake Crystal has a certified Quality Management System in place and that it is effective in catching any possible errors that come up.

This will give confidence to anyone doing business with J-Craft that there is a system to correct problems should they occur and that our company is more likely to be there in the future. Studies have shown that ISO certified companies are 93% more likely to continue in business than non-ISO certified companies.

How many dump body manufacturers are ISO certified?

Less than 1% of all United States companies are ISO certified. Currently, we are only aware of about a half dozen dump body manufactures in the US that are ISO certified.

What does J-Craft ISO certification mean to me as a J-Craft customer?

In addition to everything stated above, it also means that J-Craft is wholly committed to quality systems and processes. ISO also certifies that a company is committed to continuous improvement. This will ensure that you will continue to receive the highest quality dump bodies and hoists from J-Craft.

How can we ensure that we buy product from an ISO certified dump body manufacturer?

You should include the following statement in your purchasing specifications; 'Dump Body and Hoist manufacturer must possess a Quality Management System that is certified ISO 9001:2008 to ensure that all manufacturing systems are documented, trained to, followed, audited and repeatable.'

This will give you the piece of mind that his dump body and hoist is manufactured by a company that is committed to the quality of the product, process and will be there when you need them.

For more information, please contact Don Gorny or Brandon Oachs at 800-763-6017.



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